

Proposal Writing Schedule for The O’Malley Group LLC—Fort Defiance, Arizona

Funder Name	Type of Funder	Areas of Interest	Grants Awarded & Suggested Request*	Initial Approach	Contact Info	Deadline
1st Tier - Best Matches – Fight to get in the door!						
American Express Foundation	Company-sponsored foundation	Arts Historic preservation/historical societies Visual arts <u>Geographic focus:</u> Arizona <u>Types of support:</u> Annual campaigns	\$50,000 – \$2,000,000 <i>Suggested: \$75,000 - \$150,000</i>	Initial approach: Letter of inquiry to application Letters of inquiry should be no longer than 1 to 3 pages. Visit website for e-mail address for letters of inquiry for organizations located in Phoenix, AZ, southern, FL, Greensboro, NC, and Salt Lake City, UT. Organizations receiving support of at least \$7,500 are asked to provide a final report. Application form not required. address; e-mail letter of inquiry to organizations located in Phoenix, AZ, southern, FL, Greensboro, NC, and Salt Lake City, UT Board meeting date(s): Biannually Deadline(s): None; Feb. 1 and July 1 for Phoenix, AZ, southern, FL, Greensboro, NC, and Salt Lake City, UT Final notification: 3 to 4 months	World Financial Ctr. 200 Vesey St., 48th Fl. New York, NY 10285-4804 Telephone: (212) 640-5661 Contact: Timothy McClimon, Pres. Fax: (212) 640-5661 URL: http://about.americanexpress.com/csr/hpc.aspx	Feb. 1 and July 1
<p><u>Rationale:</u> The foundation has a “Historic Preservation and Conservation Program”: Supported projects embrace the preservation, restoration or sustainability of historic places and demonstrate their significance to the community through one or more of the following:</p> <ul style="list-style-type: none"> Restoring historic places to ensure ongoing public access and interaction with the sites. Preserving historic places for future or innovative use. Sustaining historic places by creating systems to manage increased visitor activities and environmental impacts. 						
Arizona Community Foundation	Community foundation	Visual arts, architecture <u>Geographic focus:</u> Arizona <u>Types of</u>	\$5,000 – \$500,000 <i>Suggested: \$50,000 - \$100,000</i>	Initial approach: Complete online grant application. Visit foundation web site for application and guidelines per grant type. Application form required. Board meeting date(s): Quarterly Final notification: 60 days	2201 E. Camelback Rd., Ste. 202 Phoenix, AZ 85016-3431 Telephone: (602) 381-1400 Contact: Paul Velaski, C.F.O.; Kerrie Bainum, Deputy Finance Off.	Varies

		<u>support:</u> Building/ renovation			Fax: (602) 381-1575 E-mail: pvelaski@azfoundation.org URL: www.azfoundation.org	
<u>Rationale:</u> Purpose: The foundation provides support for both individual community and broader statewide needs in a wide range of areas including arts and culture, public education, the environment, youth development, community building, and health and human services. <i>Grantees have included the Jerome Historical Society, the Cosanti Foundation, and the Ecosa Institute.</i>						
duPont Fund	Independent foundation	Historic preservation <u>Geographic focus:</u> the South <u>Types of support:</u> Building/ renovation	\$10,000 – \$750,000 <i>Suggested: Up to \$50,000 (see Rationale)</i>	Initial approach: Brief proposal or telephone call to program staff First-time applicants must submit proof with initial application that a contribution was received from the donor between 1960 and 1964. Application form required. Copies of proposal: 1 Board meeting date(s): Quarterly, beginning in Feb. Deadline(s): None Final notification: Approximately 1 month Additional information: Fund acknowledges receipt of proposals and may arrange a conference call or site visit after review.	(formerly Jessie Ball duPont Religious, Charitable and Educational Fund) 1 Independent Dr., Ste. 1400 Jacksonville, FL 32202-5011 Telephone: (800) 252-3452 Contact: Sherry P. Magiel, Pres. Fax: (904) 353-3870 E-mail: contactus@dupontfund... Additional tel.: (904) 353-0890; Additional e-mails: smagill@dupontfund.org (for Sherry P. Magill), sdouglass@dupontfund.org (for Sally Douglass), and ekingjr.@dupontfund.org (for Edward King) http://www.dupontfund.org/grantmaking/grantees/	None
<u>Rationale:</u> The grantmaker has a “Religion Initiative”: Repair and Restoration Grants provide much-needed capital improvement dollars for church buildings. The Fund recognizes that a church’s greatest and most urgent need often can be to maintain and repair the buildings that provide the place for ministry to happen. Under this program, churches with annual incomes of \$150,000 or less are eligible for a 3:1 matching grant of up to \$50,000. For projects whose total cost exceeds \$75,000, the Fund also offers interest-free loans of up to \$25,000, payable over five years. (See link above for more info.) <i>Note: Grantmaker’s geographic focus is Delaware, Florida, and Virginia. However, grants are given outside this area.</i>						
Southwestern Foundation for	Independent foundation	Historic preservation	\$2,500 – \$50,000	Initial approach: Letter	2596 S. Milwaukee St. Denver, CO 80210-6215	None

Education and Historical Preservation		<u>Geographic focus:</u> Arizona <u>Types of support:</u> Building/renovation	<i>Suggested:</i> \$20,000 - \$50,000	Application form not required. Copies of proposal: 1 Board meeting date(s): Mar. and Oct. Deadline(s): None Final notification: Two weeks following meeting	Telephone: (303) 715-9056 Contact: Timothy N. Gardner, Tr.	
<p><u>Rationale:</u> Strong interest in historic preservation as evidenced by the organization's name and the grantees/projects listed in the 990.</p>						
Southwest Intervention Fund (National Trust for Historic Preservation)	Independent foundation	Historic preservation <u>Geographic focus:</u> Southwest <u>Types of support:</u> Building/renovation	\$2,500 – \$10,000 <i>Suggested:</i> \$10,000	<p>You will need the following items as part of your Preservation Funds application:</p> <ul style="list-style-type: none"> • Up to four digital images of high quality (300 dpi) with caption and credit information • A list of the applicant's current board of directors (nonprofit organizations) • Applicant's Internal Revenue Service determination letter of tax-exempt status. If tax-exempt status has not been fully approved by the IRS, please provide evidence of filing for certification and letter of opinion from an attorney concerning the applicant's tax status (nonprofit organizations) • Resume of consultant for project (if the consultant has been chosen) • Resume of personnel administering project • Up to two letters of endorsement • Letter of consent from property owner (if applicant does not own property) • Completed National Trust Preservation Funds application form, which includes a budget section that outlines proposed expenses and revenue for the project <p>Fill out an application for the National Trust Preservation Funds here. (Please note: you will be taken to our grants application system where you will need to create a user profile for your organization. This is a separate login than your National Trust login.) If you have questions please email us.</p>	1785 Massachusetts Ave. NW Washington, DC 20036-2117 (202) 588-6000 (800) 944-6847 http://www.preservationnation.org/resources/find-funding/documents/swi.html#.T8Zal0yN29r	Unknown

Rationale:
Focus of the grant is on Southwest architecture historic preservation.

2nd Tier - Good Matches – Contact them to test the waters on their interest.

Dorrance Family Foundation	Independent foundation	Arts <u>Geographic focus:</u> Arizona <u>Types of support:</u> Not listed	\$500 – \$2,150,000 <i>Suggested: \$50,000 - \$100,000</i>	Initial approach: Letter Deadline(s): None	7600 E. Doubletree Ranch Rd., Ste. 300 Scottsdale, AZ 85258-2137 Telephone: (480) 367-7000 Contact: Carolyn O'Malley, Exec. Dir.	None
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Rationale:
According to the 990, the grantmaker's giving tendencies demonstrate wide-ranging interests, including the arts, cultural orgs, and Native projects. All giving is in AZ. There were 86 grants in 2010.

Henry W. Bull Foundation	Independent foundation	Arts Christian agencies & churches <u>Geographic focus:</u> National <u>Types of support:</u> Annual campaigns, Building/renovation	\$1,000 – \$30,000 <i>Suggested: \$5,000 – \$15,000</i>	Initial approach: Proposal The grantmaker does not accept videos or books submitted with applications, nor does the grantmaker wish to be added to mailing lists. Organizations are selected for funding by the grantmaker's individual trustees. Application form not required. Copies of proposal: 1 Board meeting date(s): 2 times per year Deadline(s): Apr. 1 and Sept. 1 Final notification: Positive replies only	c/o Santa Barbara Bank & Trust P.O. Box 2340 Santa Barbara, CA 93120-2340 Contact: Janice Gibbons, V.P. and Sr. Trust Off.; Andrew Moel Fax: (805) 884-1404	Apr. 1 and Sept. 1
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Rationale:
According to the 990, grants are typically small. While most are for small neighborhood charities, several are for mid-size arts organizations and museums across the nation.

Fanwood Foundation	Independent foundation	Arts Christian agencies & churches	\$1,000 – \$20,000 <i>Suggested: \$5,000 –</i>	Initial approach: Letter Application form not required. Copies of proposal: 1 Board meeting date(s): Various	c/o Bessemer Trust 630 5th Ave. New York, NY 10111-0100 Application address: c/o	Varies
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		<u>Geographic focus:</u> National <u>Types of support:</u> Annual campaigns	\$15,000	Deadline(s): Varies Final notification: Varies	Victor E.D. King, P.O. Box 5244, Plainfield, NJ 07061; tel.: (908) 756-7804 E-mail: victore@eclipse.net	
Rationale: According to the 990, grants are typically small. While many are for small neighborhood charities, the majority of grants are categorized as “Civic, Cultural” and span a large variety of mid-size land trusts, museums, resource councils, and arts organizations across the nation.						
Freeport-McMoRan Copper & Gold Foundation	Company-sponsored foundation	Arts Museums <u>Geographic focus:</u> Arizona <u>Types of support:</u> Annual campaigns	\$1,000-\$1,000,000 <i>Suggested: \$10,000 - \$30,000</i>	Initial approach: Download application form and Mail or E-mail form to foundation Copies of proposal: 1 Board meeting date(s): May Deadline(s): Aug. 30 Final notification: Dec. 15; May 15 for STEM Innovation Grants; Jan. 15 for Mini Grants for Education	333 N. Central Ave. Phoenix, AZ 85004-2189 Telephone: (602) 366-8116 Contact: Nicolle Turner Fax: (602) 366-7368 E-mail: Foundation@fmi.com URL: www.fcx.com/envir/grants.htm	Aug. 30
Rationale: Grant focus areas: Social Investment funds are awarded in five focus areas that reflect the best opportunities to create sustainable benefits in our communities: Education & Training; Community Safety, Health & Wellness; Environment; <i>Cultural Preservation & the Arts</i> ; and Economic Development. Grantmaker has an area of focus called “Cultural Preservation & The Arts.” According to the 990, there were only 7 grants to “Arts & Culture” orgs in 2010—one to the Town of Jerome, AZ, for historic preservation (\$20,000). <i>Note: Foundation does not provide support to “religious activities, churches, or church sponsored programs limited to church membership.”</i>						
Gesner-Johnson Foundation	Independent foundation	Protestant agencies & churches <u>Geographic focus:</u> Arizona <u>Types of support:</u> Building/renovation	\$5,100 – \$62,000 <i>Suggested: \$20,000 – \$40,000</i>	Initial approach: Letter Board meeting date(s): Usually June 1 to Dec. 1 Deadline(s): None	P.O. Box 2999 Minneapolis, MN 55402-0999 <i>A Google search reveals no phone number, email, or website information.</i>	None
Rationale: Grantmaker has many matching areas of interest. However, there is little info available; 990 shows a strong focus on Christian organizations.						

Lannan Foundation	Independent foundation	Arts Historic preservation/ historical societies Native Americans/ American Indians <u>Geographic focus:</u> National <u>Types of support:</u> Building/ renovation	\$20,000 – \$750,000 <i>Suggested: \$50,000 – \$150,000</i>	Initial approach: Letter of inquiry If a letter of inquiry is of interest to the foundation, program staff will then contact selected organizations with an invitation to apply for funding by writing a full proposal. Funding in each program is highly competitive, however. Please be aware that the foundation rarely awards funding for unsolicited requests. Letters of inquiry submitted via fax or E-mail are not accepted. Board meeting date(s): Three times per year	313 Read St. Santa Fe, NM 87501-2628 Telephone: (505) 986-8160 Contact: Ruth Simms, Cont. Fax: (505) 986-8195 E-mail: info@lannan.org URL: www.lannan.org	None
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Rationale:
Purpose: The foundation is a family foundation dedicated to cultural freedom, diversity and creativity through projects which support exceptional contemporary artists and writers, as well as inspired Native activists in rural indigenous communities.

Note: “Please be aware that the foundation rarely awards funding for unsolicited requests.” Hence the #2 ranking. Also, while many of the grantmaker’s interests are a good match, the 990 shows few grantees with a similar project.

Neely Charitable Foundation	Independent foundation	Christian agencies & churches <u>Geographic focus:</u> Arizona <u>Types of support:</u> General operating	\$1,000 – \$530,000 <i>Suggested: \$50,000 - \$100,000</i>	Initial approach: Not available Application form available on foundation web site. Application form required. Board meeting date(s): Jan., May and Nov.	660 W. Elliot Rd. Gilbert, AZ 85233-5300 Telephone: (480) 242-3641 Contact: Elaine Morrison, Exec. Admin. Fax: (602) 277-1778 E-mail: neelyfoundation@gmail... URL: www.neelyfoundationaz.org	None
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Rationale:
Purpose: The foundation continues to give preference to charitable work in Arizona with a priority on making grants that promote the protection of the resources of the Earth and that relieve human suffering or improve the human condition. The foundation also seeks to make grants to recipients whose service is consistent with the highest traditions of the Christian faith.

Note: While the org focuses on grantmaking solely in AZ and the grantees on the 990 are a good match to this project, the type of support (general operating) do not match this

project's needs. Hence the #2 ranking.

Pendleton Memorial Fund	Independent foundation	Christian agencies & churches <u>Geographic focus:</u> Arizona <u>Types of support:</u> Building/renovation	\$1,000 – \$20,000 <i>Suggested: \$5,000 - \$20,000</i>	Initial approach: Letter requesting application form Application form required. Deadline(s): Sept. 30	c/o U.S. Bank, N.A. P.O. Box 3168 Portland, OR 97208-3168 Application Address: c/o U.S. Bank, N.A., Attn.: Kerry Halls, 101 N. First Ave., Ste. 1600, Phoenix, AZ 85003, tel.: (602) 257-5435	Sept. 30
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Rationale:
According to the 990, the grantmaker gives to a wide range of cultural and community orgs in AZ exclusively. However, grants are relatively small. Also, there is a preference for child- and elderly-focused orgs.

3rd Tier – Long Shots – Worth a Try!

Ford Motor Company Fund	Company-sponsored foundation	Arts Historical activities Museums <u>Geographic focus:</u> Arizona <u>Types of support:</u> Annual campaigns, Building/renovation	\$1,000-\$2,000,000 <i>Suggested: \$25,000 - \$75,000</i>	Initial approach: Complete online application Application form required. Board meeting date(s): Apr. and Oct. Deadline(s): None; Nov. 30 for Heart Behind the Oval Scholarship Contest; visit website for other scholarship programs Final notification: Within 8 weeks Deadline(s): None; Final notification: Within 8 weeks	1 American Rd. P.O. Box 1899 Dearborn, MI 48126-2798 Telephone: (313) 248-4745 Fax: (313) 594-7001 E-mail: fordfund@ford.com URL: http://corporate.ford.com/ab-out-ford/community	None
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Rationale:
Purpose: The fund supports programs designed to promote innovation and education; community development and *American heritage* and diversity; and auto-related safety education. According to the 990, grantees span a wide range of foundations, charities, learning institutes, and arts organizations. While “American heritage” is listed as a program category, there are very few museums or heritage-type grantees.

Kresge Foundation	Independent foundation	Arts	\$50,100 – \$5,376,000	Initial approach: Letter or proposal	3215 W. Big Beaver Rd. Troy, MI 48084-2818	None
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		<u>Geographic focus:</u> National <u>Types of support:</u> Building/ renovation	<i>Suggested:</i> \$100,000 – \$200,000	See foundation web site for more application information. Application procedures vary for each foundation program area. See foundation web site for information on Community Relief Loans. Application form required. Copies of proposal: 1 Board meeting date(s): Mar., June, Sept. and Dec. Deadline(s): None Final notification: Generally within 4 to 6 months; decisions announced after each board meeting, applicants notified in writing	Telephone: (248) 643-9630 Contact: Rip Rapson, C.E.O. and Pres. Fax: (248) 643-0588 E-mail: info@kresge.org http://www.kresge.org/programs/arts-culture/institutional-capitalization/facility-investments-and-building-reserves	
<u>Rationale:</u> Grantmaker has program dedicated to funding cultural organizations' building investments, renovation and repair (see link above). It has donated to the building repair of many cultural orgs. However, org's mission must be "arts and culture". Also, limitations state: "No support for religious organizations, (unless applicant is operated by a religious organization and it serves secular needs and has financial and governing autonomy separate from the parent organization with space formally dedicated to its programs)." Hence, a #3 ranking.						
Maclellan Foundation, Inc.	Independent foundation	Protestant agencies & churches <u>Geographic focus:</u> National <u>Types of support:</u> Consulting services	\$500,000- \$16,285,000 <i>Suggested:</i> \$10,000 - \$30,000	Initial approach: Application online required See foundation's web site for eligibility quiz and online application. Inquires via fax are not considered. Only online applications will be considered. No unsolicited requests for educational institutions. Application form not required. Copies of proposal: 1 Board meeting date(s): 3-4 times per year Deadline(s): 6-8 weeks prior to board meetings Final notification: 1 month after meeting	820 Broad St., Ste. 300 Chattanooga, TN 37402-2604 Telephone: (423) 755-1366 Contact: Hugh O. Maclellan, Jr., Pres. Fax: (423) 755-1640 E-mail: info@maclellan.net URL: www.maclellan.net/family-found...	6-8 weeks prior to board meetings
<u>Rationale:</u> While the org is interested in supporting Protestant charities, only 6 very large grants were awarded in the last round. Type of support is also not a match.						
Piper Charitable Trust	Independent foundation	Arts <u>Geographic focus:</u> Arizona <u>Types of support:</u> Building/ renovation	\$10,000 – \$3,000,000 <i>Suggested:</i> \$25,000 – \$75,000	Initial approach: Letter of inquiry (2 pages) and Grant Summary Form (from foundation Web site) The letter of inquiry and Grant Summary Form can be submitted online from the foundation's Web site. Applications should be directed to the Grants Manager. An organization must serve residents of Maricopa County, have operated as a Section 501(c)(3) organization or governmental entity for at least three	1202 E. Missouri Ave. Phoenix, AZ 85014-2921 Telephone: (480) 948-5853 Contact: Judy Jolley Mohraz Ph.D., C.E.O. and Pres. Fax: (480) 348-1316 E-mail: info@pipertrust.org URL: www.pipertrust.org	None

				years, and not be a private foundation or ineligible Type III supporting organization. An additional requirement is the adoption of eight best practices listed on the website. Online application form required. Application form required. Copies of proposal: 1 Board meeting date(s): 12 times per year Deadline(s): None Final notification: 3 to 6 months Additional information: After review of initial inquiry, additional information, including a site visit, may be requested.		
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Rationale:
 Grantmaker has a history of giving to AZ religious orgs and historic projects. However, grantmaker’s focus is on Maricopa county--grants are given outside this area to orgs that “serve residents of Maricopa county.” Hence, the low ranking.

Rolander Family Foundation	Independent foundation	Historic preservation Religion <u>Geographic focus:</u> National <u>Types of support:</u> Building/renovation	\$500- \$35,000 <i>Suggested:</i> \$10,000 - \$30,000	Initial approach: Letter Application form not required. Copies of proposal: 1 Board meeting date(s): Twice yearly Deadline(s): None Final notification: 1 month from receipt	203 Cedar Berry Ln. Chapel Hill, NC 27517-7204 E-mail: RoloSBR@aol.com Application address: c/o Stephen B. Rolander, 7413 Spyglass Way, Raleigh, NC 27615	None
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Rationale:
 The 990 shows evidence of interest in giving to Episcopal and historic preservation charities. However, the org has listed a strong preference for giving to states where family members live—and there are no grantees in AZ. Hence the #3 ranking.

Wendt Foundation	Independent foundation	Historic preservation Arts <u>Geographic focus:</u> National; primarily NY <u>Types of</u>	\$275 – \$350,000 <i>Suggested:</i> \$10,000 - \$30,000	Initial approach: Letter or application form Application form not required. Copies of proposal: 4 Board meeting date(s): Quarterly; no fixed dates Deadline(s): 1 month prior to board meeting Final notification: Usually 4 to 6 months Additional information: Applying organizations should include the last 3 years' audited financial statements with above information.		
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		<u>support:</u> Building/ renovation				
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Rationale:
Grantmaker has demonstrated a commitment to historic building preservation by donating to orgs that preserve historic homes. However, focus of giving is East Coast. Hence the #3 ranking.

Wilkinson Foundation	Independent foundation	Historical activities <u>Geographic focus:</u> National <u>Types of support:</u> Annual campaign, Continuing support	\$250 – \$12,500 <i>Suggested:</i> \$10,000	Initial approach: Proposal Application form required. Deadline(s): None	3435 Pacific Ave. San Francisco, CA 94118-2029 Telephone: (415) 567-5673 Contact: Bary Wilkinson, Tr. E-mail: BaryW@earthlink.net	None
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Rationale:
The 990 shows a wide variety of grantees, including several historic projects. However, org gives out many small (89) grants rather than large ones. Type of support is not a match.

Federal Grant Opportunities

Agency	Application Name	Grant Period	Award Ranges	URL	Program Contacts	Deadline
National Endowment for the Humanities	Challenge Grants	1 year	Varies	http://www.neh.gov/grants/challenge/challenge-grants	Contact the staff of NEH’s Office of Challenge Grants at 202-606-8309 or at challenge@neh.gov .	For 2013 <u>Revised guidelines posted to website:</u> Mid-February <u>Deadline:</u> May 1, 2013

National Park Service	Tribal Preservation Program	1 year	Varies	http://www.nps.gov/history/hps/tribal/index.htm	Tribal Preservation Program Heritage Preservation Services, National Park Service 1201 Eye St. NW, 2255 Washington, DC 20005 Phone: James Bird at (202) 354-1837 Fax: (202) 371-1794 E-mail: james_bird@nps.gov	For 2013 <u>Call for proposals:</u> Mid-December <u>Deadline:</u> Mid-March
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**Amount requested from each funder will be determined by published guidelines, grant funding ranges, and the proposal writer's final assessment.*